

# Financial Results of FY2021 Third-Quarter

From April 1, 2021 to December 31, 2021

## Brightening the Future Since 1946

SHINKO ELECTRIC INDUSTRIES CO., LTD.





Plastic Metal	Packages •	Category	• • • •	••••	• • • •	6 8
Revise (Annc	of FY2021 (con ed Forecast of F ouncement on J ales/Profit •••	Y2021 · anuary 27	, 2022)			11 12
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(Announcement on January 27, 2022)

#### **Financial Results**

(Billions of yen)

	FY2020	FY2021	Y	ΌΥ					
	3rd-Quarter <sup>*1</sup> 3rd-Quarte (Result) (Result)		Amount	Ratio of Change					
Net Sales	135.5	200.8	+65.3	+48%					
Operating Profit (Ratio against Net Sales)	14.9 (11%)	52.5 (26%)	+37.6	+253%					
Ordinary Profit (Ratio against Net Sales)	16.1 (12%)	54.8 (27%)	+38.7	+240%					
Profit <sup>*2</sup> (Ratio against Net Sales)	10.9 (8%)	37.9 (19%)	+26.9	+246%					

\*1 From April 1, 2021 to December 31, 2021 \*2 Profit attributable to owners of parent

Earnings per Share	80.97 <sub>yen</sub>	280.24yen
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◎ From the beginning of FY2021, Accounting Standard for Revenue Recognition and other standards are applied.

### Net sales :

 Regarding the semiconductor industry, demand increased greatly for PCs, servers and a wide range of fields, on the back of the rapid advance of digitalization of society and economy. Moreover, due to emergence of tight demand and supply of semiconductors in the automobile and other markets, vigorous demand conditions continued.
Net sales increased greatly 48% year on year as the sales of flip-chip type packages, leadframes, ceramic electrostatic chucks and other products increased

significantly.

#### Profit :

 Profit increased significantly year on year by increased profitability thanks to the expansion of net sales of each product on the back of buoyant demand and continuation of yen depreciation trend in the exchange rate.

## Net sales and each profit reached record highs.

Net sales and ordinary profit by business segment (Billions of									ons of yen)
		FY2020 3rd-Quarter <sup>*1</sup> (Result)		3rd-Quarter*1 cha		Ratio of change (YoY)		FY2	020
			Represent % of Net Sales		Represent % of Net Sales		Ī		Represent % of Net Sales
* 2	Plastic Packages	82.3	[61%]	126.8	[63%]	+54%		113.3	[60%]
Sales	Metal Packages	47.6	[35%]	67.3	[34%]	+41%		66.4	[35%]
Net	Others	5.7	[4%]	6.7	[3%]	+19%		8.3	[5%]
	Total	135.5	[100%]	200.8	[100%]	+48%		188.1	[100%]
Profit *3	Plastic Packages	10.4	Ratio against Net Sales (13%)	38.5	Ratio against Net Sales (30%)	+271%		17.0	Ratio against Net Sales (15%)
	Metal Packages	5.7	(12%)	15.8	(23%)	+178%		9.1	(14%)
Ordinary	Others/Adjustment	0.1		0.6				0.4	
Ore	Total	16.1	(12%)	54.8	(27%)	+240%		26.5	(14%)

\*1 From April 1, 2021 to December 31, 2021

\*2 Sales to external customers

\*3 Before inter-segment transaction adjustment

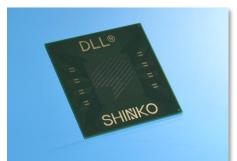
Financial Status (Billions of yes										
	FY2020 3rd-Quarter*1	FY2021 3rd-Quarter*1	FY2020							
Total Assets	224.8	291.8	241.0							
Net Assets	145.4	186.8	153.4							
Equity Ratio	65%	64%	64%							

Capital Expenditure*2	26.0	45.9	30.1
Depreciation * 2	11.7	20.2	17.4
Research and Development	2.2	2.6	3.0
Exchange Rates (Yen/US dollar)	104	110	105

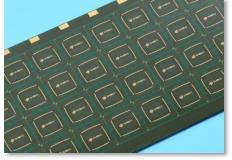
\*1 From April 1, 2021 to December 31, 2021

\*2 Except intangible assets

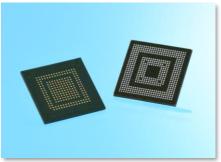
#### **Plastic Packages**



Flip-Chip Type Package



Plastic BGA Substrates



**IC Assemblies** 

#### [Applications] PCs, Servers, Smartphones, Consumer Products, etc.

## **Plastic Packages**

(Billions of yen)

	FY2020	FY2021		YoY					
	3rd-Quarter*1 (Result)3rd-Quarter*1 (Result)		Amount	Ratio of Change					
Net Sales	82.3 [61%]* <sup>2</sup>	126.8 [63%]*2	+44.5	+54%					
Ordinary Profit	10.4 (13%)*3	38.5 (30%)* <sup>3</sup>	+28.1	+271%					

\*1 From April 1, 2021 to December 31, 2021 \*2 Represent % of Net Sales \*3 Ratio against Net Sales

#### Flip-Chip Type Packages:

Sales increased significantly thanks to expanding demand for PCs and servers.

#### IC Assemblies:

Orders increased greatly for high-end smartphones.

#### Plastic BGA Substrates:

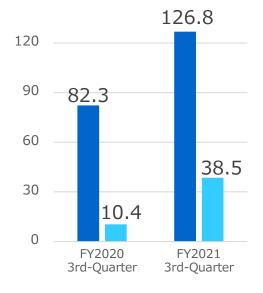
Orders for advanced memories and automobiles expanded.

#### <Ordinary Profit>

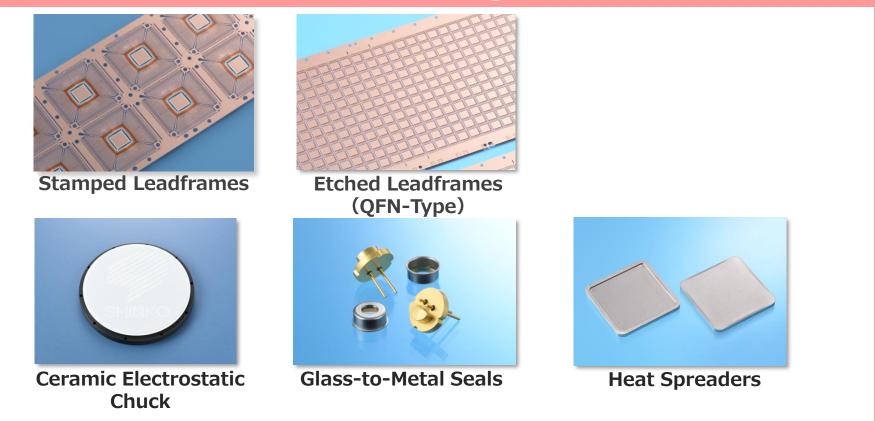
As net sales of flip-chip type packages, such as high-value added products, increased significantly and yen depreciation trend continued in the exchange rate, profit increased significantly.

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Net Sales Ordinary Profit



#### **Metal Packages**



#### [Applications] Automobiles, Smartphones, Consumer Products, Semiconductor Manufacturing Equipment, Communications Equipment etc.

## **Metal Packages**

(Billions of yen)

	FY2020	-Quarter <sup>*1</sup> 3rd-Quarter <sup>*1</sup>		YoY	
	3rd-Quarter <sup>*1</sup> (Result)			Ratio of Change	
Net Sales	47.6 [35%]* <sup>1</sup>	67.3 [34%]* <sup>1</sup>	+19.7	+41%	
Ordinary Profit	5.7 (12%)* <sup>2</sup>	15.8 (23%)* <sup>2</sup>	+10.1	+178%	

\*1 From April 1, 2021 to December 31, 2021 \*2 Represent % of Net Sales \*3 Ratio against Net Sales <Net Sales>

#### Leadframes:

Revenue increased significantly because the automobile market maintained at high level and demand increased for a wide range of applications.

#### Ceramic Electrostatic Chucks:

Sales increased greatly supported by continued strong demand in semiconductor manufacturing equipment market.

#### Glass-to-Metal Seals:

Orders increased for optical devices.

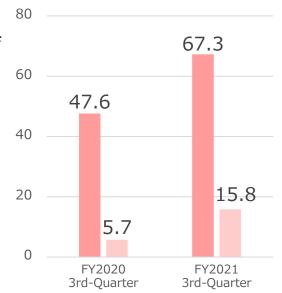
#### Heat Spreaders for CPUs:

Sales increased.

<Ordinary Profit>

Profit increased significantly as sales from leadframes and ceramic electrostatic chucks increased and yen depreciation trend continued in the exchange rate.

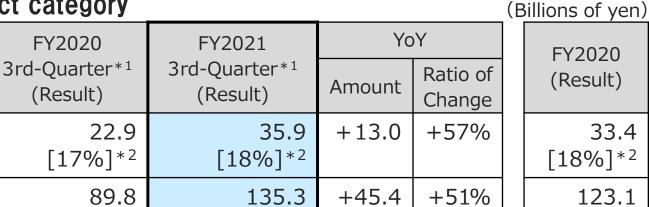
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Net Sales Ordinary Profit

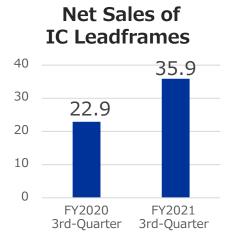
#### Net sales by product category

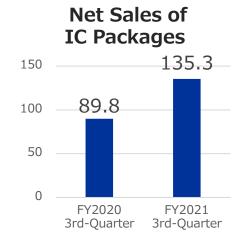
IC Leadframes



IC Packages	89.8 [66%]* <sup>2</sup>	135.3 [67%]* <sup>2</sup>	+45.4	+51%	123.1 [65%]* <sup>2</sup>
Hermetic Seal Parts	22.6 [17%]* <sup>2</sup>	29.6 [15%]* <sup>2</sup>	+7.0	+31%	31.4 [17%]* <sup>2</sup>

\*1 From April 1, 2021 to December 31, 2021 \*2 Represent % of Net Sales







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Revised Forecast of FY2021 (Announcement on January 27, 2022) (Billions of yen)									
	FY2021								
	Previous Forecast	Current Forecast	vs. Previous Forecast						
	(10/26/2021)	(1/27/2022)	Amount	Ratio of Change					
Net Sales	264.2	270.0	+5.8	+2%					
Operating Profit	59.4	68.0	+8.6	+14%					
Ordinary Profit	61.4	70.0	+8.6	+14%					
Profit*	42.4	49.0	+6.6	+16%					
Earnings per Share	313.86yen	362.72yen	_	_					

\* Profit attributable to owners of parent

#### Reasons for the revision (Summary)

- Regarding the semiconductor industry, demand continued to expand, on the back of the rapid advance of digitalization of society and economy.
- In the third quarter, demand for flip-chip type packages for PCs and servers exceeded the forecast, and orders for leadframes for automobiles and other applications further increased. Revenue especially has overtaken our expectations due to the increase in sales contributed to profitability, and increased productivity and others, in addition to the exchange rate remained at the yen depreciation against our assumption.
- With these situations, we revised the forecast of FY2021 released on October 26, 2021.
- We have revised the exchange rate of FY2021 fourth-quarter which is the prerequisites for the forecast of FY2021 from 108yen per dollar to 110yen per dollar.

#### **Net Sales/Profit**

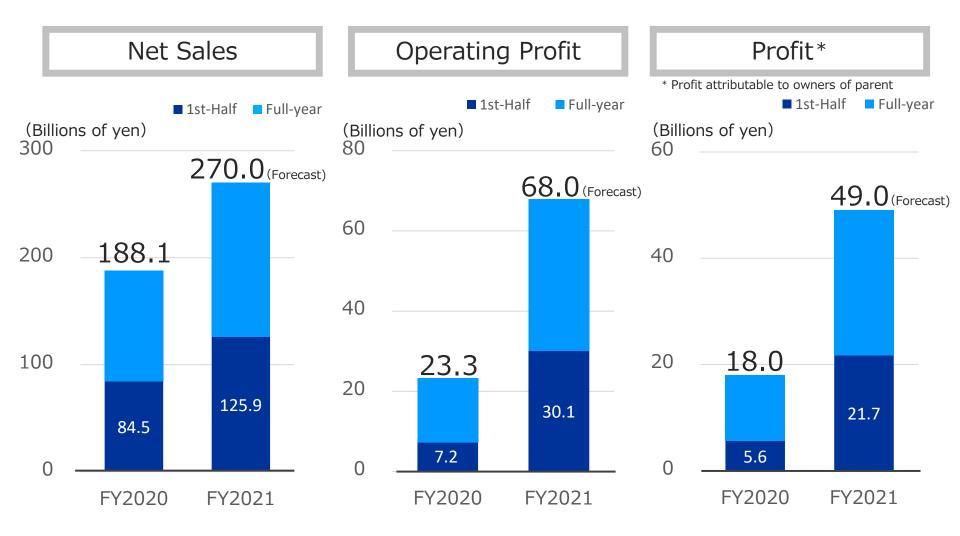
(Billions of yen)

		FY2020		FY20	)21		YoY			
		(Result)		(1 <sup>st</sup> -Half Result • 2 <sup>nd</sup> -Half Forecast) (Upper : Amount/Lower : Ratio of Cha			(1 <sup>st</sup> -Half Result • 2 <sup>nd</sup> -Half Forecast)			tio of Change)
	1 <sup>st</sup> Half	2 <sup>nd</sup> Half	FY 2020	1 <sup>st</sup> Half	2 <sup>nd</sup> Ha		FY 2021	1 <sup>st</sup> Half	2 <sup>nd</sup> Half	Full Year
Net Sales	84.5	103.6	188.1	125.9	144	ł.1	270.0	41.5 (+49%)	40.5 (+39%)	81.9 (+44%)
Operating Profit (Ratio against Net Sales)	7.2 (9%)	16.1 (16%)	23.3 (12%)		_	7.9 %)	68.0 (25%)	22.8 (+315%)	21.9 (+136%)	44.7 (+191%)
Ordinary Profit (Ratio against Net Sales)	8.3 (10%)	18.2 (18%)	26.5 (14%)			8.4 %)	70.0 (26%)	23.2 (+278%)	20.3 (+112%)	43.5 (+164%)
Profit* (Ratio against Net Sales)	5.6 (7%)	12.4 (12%)	18.0 (10%)			7.3 %)	49.0 (18%)	16.1 (+290%)	14.8 (+119%)	31.0 (+172%)
Exchange Rates (Yen/US dollar)		105 FY2021 1Q-3Q (Result) 110 FY2021 4Q (Assumption) 110								
* Profit attributable	to owners c	of parent								

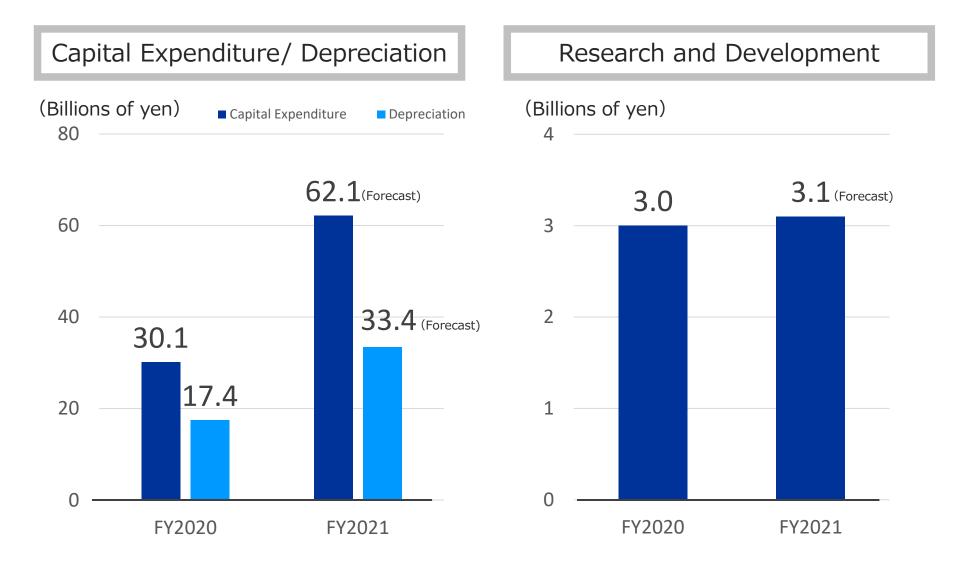


#### Forecast of FY2021 (consolidated)





## Capital Expenditure, Depreciation and R&D SHINKO of FY2021 (consolidated)



#### **Revised Cash Dividend Forecast**

Announcement on January 27, 2022

#### **Details of Revision**

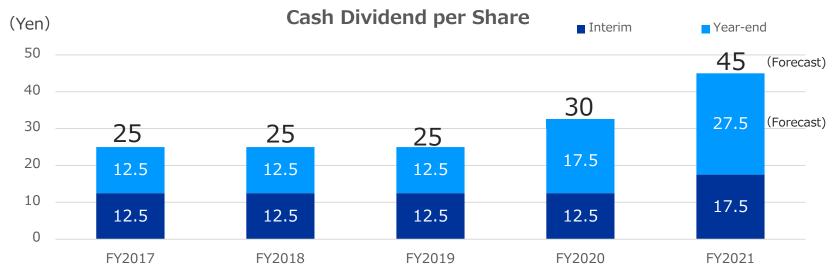
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	Cash Dividend per Share		
	Interim	Year-end	Annual
Previous Forecast (4/27/2021)	17.5	17.5	35.0
Current Forecast (1/27/2022)		27.5	45.0
Result	17.5		
Reference: FY2020 Result	12.5	17.5	30.0

#### Reasons for the revision of FY2021 (Summary)

Based on our basic policy on dividends, we have revised our year-end dividend forecast in light of our consolidated earnings forecast for the FY2021 and our recently announced capital expenditure plan for growth markets, etc.



Notes to projected financial results:

The above projections were prepared based on estimates using information currently available. Actual results may differ from the projections. Also, many numerical values are shown in units of a billion yen as a general outline of business performance in this material. Because original values, which are managed in units of a million yen, are round off, the totals, difference, etc. shown in these materials may appear inaccurate. For assumptions and the other information regarding the projections, please refer to "the Financial Results" on IR library of our corporate website.